## GLAMOUR TEXTILE MILLS LIMITED

## DIRECTORS' REPORT

On behalf of the board of directors, I take pleasure to present condensed interim financial statements for period of nine months and the quarter ended March 31, 2017.
The financial results are summarized as under:

|  | Quarter Ended |  | Nine Months Ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | March 31, | March 31, | March 31, | March 31, |
|  | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 6}$ |
|  |  | $\left(\begin{array}{llllll} & & & \\ & & & \text { p } & \text { e } & \text { e }\end{array}\right)$ |  |  |
| Sales | $454,836,021$ | $391,942,501$ | $1,558,651,527$ | $1,423,069,476$ |
| Gross profit | $6,040,359$ | $2,628,729$ | $17,888,575$ | $(33,858,276)$ |
| Profit/(loss) after tax | $(20,177,820)$ | $(21,862,556)$ | $(60,996,942)$ | $(119,149,663)$ |
| Earnings per share | $(0.76)$ | $(0.82)$ | $(2.29)$ | $(4.47)$ |

The sales turnover for nine months shown growth of $9.52 \%$ from Rs.1,423 million to Rs.1,558 million . The increase in sales for quarter March 2017 quarter is $16.05 \%$, from Rs. 391.942 million to Rs. 454.836 million. The cost of sales of current nine months period is increased by 5.75 \% from Rs. 1,456 million to Rs. 1,540 million. The increase in cost of sales for quarter March 2017 quarter is 12.73 \% from Rs. 389.313 million to Rs. 448.795 million. The total operating expenses for nine months are decreased by $1.31 \%$ from Rs. 79.918 million to Rs. 67.187 million whereas in quarter ending March 2017 same expenses increased by $4.11 \%$ from Rs. 22.076 million to Rs. 22.982 million.

The company is working on to improve results by reducing cost and better sales prices. The company is focusing on products mix which increases our profitability.

The Directors of your Company wish to thankful to the Banks for the financial support and co-operation they have extended to the company. The Directors would like to express their appreciation for the dedication and hard work of the workers, staff and members of management team.

For and on behalf of Board of Directors
GLAMOUR TEXTILE MILLS LTD.,

## AZHER ELAHI,

Chief Executive
Lahore: April 26, 2017

## ASSETS

## NON CURRENT ASSETS

Property, plant and equipment
Long term deposits

## CURRENT ASSETS

Stores, spare parts and loose tools
Stock in trade
Trade debts
Loans and advances
Trade deposits and short term prepayments
Tax refunds due from G overnment
Cash and bank balances

## EQUITY AND LIABILITIES

SHARE CAPITAL AND RESERVES

## Authorized capital

27,000,000 (June 30, $2016: 27,000,000$ ) Ordinary shares of Rs. 10 each
Issued, subscribed and paid up capital
26,640,000 (June 30, 2016 : 26,640,000) Ordinary shares of Rs. 10 each
fully paid in cash
Unappropriated profit

## SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT

## NON CURRENT LIABILITIES

Long term financing from banking companies
Long term financing from directors and associate

## DEFERRED LIABILITIES

Staff retirement benefits - gratuity
D eferred taxation
CURRENT LIABILITIES
Trade and other payables
Accrued mark up / interest
Short term borrowings
Current portion of long term financing
Provision for taxation

## CONTINGENCIES AND COMMITMENTS

| Un-audited | Audited |
| :---: | :---: |
| March 31, | June 30, |
| 2017 | 2016 |
| Rupees | Rupees |


| $\mathbf{1 , 0 3 7 , 7 7 0 , 4 6 7}$ |  |
| ---: | ---: |
| $\mathbf{5 , 7 6 7 , 7 3 9}$ | $1,096,195,812$ <br> $5,767,739$ <br> $\mathbf{1 , 0 4 3 , 5 3 8 , 2 0 6}$ |
|  | $1,101,963,551$ |


| $\mathbf{5 2 , 9 7 1 , 3 7 9}$ |  |
| ---: | ---: |
| $\mathbf{4 1 7 , 9 2 9 , 6 7 2}$ | $53,851,223$ |
| $\mathbf{4 9 , 8 6 7 , 0 6 8}$ |  |
| $\mathbf{2 7 , 7 6 2 , 2 0 4}$ |  |
| $\mathbf{1 , 4 6 8 , 8 1 7}$ |  |
| $\mathbf{7 4 , 3 4 6 , 0 0 8}$ | $94,308,910$ <br> $\mathbf{4 , 9 6 4 , 4 8 3}$ <br>  <br> $\mathbf{6 2 9 , 3 0 9 , 6 3 1}$ <br>  <br> $\mathbf{1 , 6 7 2 , 8 4 7 , 0 3 6}$ <br>  |


| $\mathbf{2 7 0 , 0 0 0 , 0 0 0}$ | $\mathbf{2 7 0 , 0 0 0 , 0 0 0}$ <br> $\mathbf{2 6 6 , 4 0 0 , 0 0 0}$ <br> $\mathbf{( 8 4 , 8 3 9 , 5 4 4})$ |
| :---: | :---: |
| $\mathbf{1 8 1 , 5 6 0 , 4 5 6}$ | $266,400,000$ <br> $(33,031,485)$ |
| $\mathbf{3 4 4 , 2 9 5 , 3 7 2}$ | 353,515 |


| $\mathbf{2 6 , 3 8 2 , 7 3 9}$ | $64,784,446$ |
| ---: | ---: |
| $\mathbf{1 9 9 , 7 8 6 , 3 6 0}$ | $183,693,140$ |


| $\mathbf{2 7 , 4 4 5 , 9 0 0}$ | $28,232,702$ |
| ---: | ---: |
| $\mathbf{5 7 , 0 1 7 , 5 6 1}$ | $60,955,652$ |



7
$\xlongequal{\mathbf{1 , 6 7 2 , 8 4 7 , 8 3 7}} \xlongequal{1,589,797,811}$

Theannexed ndes formanintegal part of thesecondasedinteimfinanial statemets

## GLAMOUR TEXTILE MILLS LIMITED <br> CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) <br> FOR THE NINE MONTHS ENDED MARCH 31, 2017

|  | Note | Quarter Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, 2017 | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ | Manch 31, 2017 | $\begin{gathered} \hline \text { March 31, } \\ 2016 \end{gathered}$ |
|  |  | --------------------(Rupees)--------------------- |  |  |  |
| Sales |  | 454,836,021 | 391,942,501 | 1,558,651,527 | 1,423,069,476 |
| Cost of sales | 8 | $(448,795,662)$ | (389,313,772) | (1,540,762,952) | (1,456,927,753) |
| Gross profit / (loss) |  | 6,040,359 | 2,628,729 | 17,888,575 | $(33,858,277)$ |
| O ther operating income |  | - | - | 294,646 | 10,485 |
| Distribution cost |  | $(433,325)$ | $(1,206,586)$ | $(2,893,958)$ | $(16,195,004)$ |
| Administrative expenses |  | $(4,081,109)$ | $(5,444,859)$ | $(13,852,375)$ | $(17,735,593)$ |
| O ther operating expenses |  | $(272,785)$ | - | $(4,660,777)$ | $(2,072,741)$ |
| Finance cost |  | $(18,195,297)$ | ( $13,464,949)$ | $(46,074,797)$ | (43,925,724) |
| Income / (loss) before taxation |  | $(16,942,157)$ | $(17,487,665)$ | $(49,298,686)$ | $(113,776,854)$ |
| Taxation |  | $(3,235,663)$ | $(4,374,891)$ | $(11,698,256)$ | $(5,372,809)$ |
| Income / (loss) for the period |  | (20,177,820) | $\underline{(21,862,556)}$ | $(60,996,942)$ | $\underline{(119,149,663)}$ |
| Earnings / (loss) per share - basic and diluted | 9 | (0.76) | (0.82) | (2.29) | $\stackrel{(4.47)}{ }$ |

## GLAMOUR TEXTILE MILLS LIMITED

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

|  | Quarter Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2017 | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2016 \end{gathered}$ |
| Profit for the period | (20,177,820) | $(21,862,556)$ | $(60,996,942)$ | $(119,149,663)$ |
| Other comprehensive income for the period | - | - | - | - |
| Total comprehensive income / (loss) for the period | (20,177,820) | (21,862,556) | (60,996,942) | (119,49,663) |

Thearnexedndes fom manintegal part of theeconnaneedinteimfinamial statemets

## GLAMOUR TEXTILE MILLS LIMITED CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED) FOR THE NINE MONTHSENDED MARCH 31, 2017

| Nine Months Ended |  |
| :---: | :---: |
| March 31, 2017 $\frac{\text { March 31, }}{\substack{2016}}$ |  |
| (Rupees) |  |

## A CASH FLOWS FROM OPERATING ACTIVITIES

Income / (loss) before taxation
Adustmetsfor.
Depreciation
Provision for staff retirement benefits - gratuity
Finance cost
(Profit) / Loss on sale of Fixed Assets
Profit before changes in working capital
$(49,298,686) \quad(113,776,854)$
(Incers) / dexemeinamentassets
Stores, spare parts and loose tools
Stock in trade
Trade debts
Loans and advances
Trade deposits and short term prepayments
Tax refunds due from G overnment
Inceseinametliabilities
Trade and other payables

Cash used in operations

| $\begin{array}{r\|} \hline 879,843 \\ (181,652,974) \end{array}$ | $\begin{array}{r} (8,423,991) \\ (36,408,215) \end{array}$ |
| :---: | :---: |
| 44,441,842 | 33,498,359 |
| $(6,351,167)$ | 3,962,221 |
| 3,678,607 | $(1,384,777)$ |
| $(7,784,649)$ | 9,760,580 |
| $(44,022,209)$ | 27,799,882 |
| (190,810,707) | 28,804,059 |
| $(124,181,848)$ | 30,978,187 |

Payments for :
Finance cost
Taxation
Staff retirement benefits - gratuity

Net cash used in operating activities
B CASH FLOWS FROM INVESTING ACTIVITIES
Property, plant and equipment acquired
Sale proceeds of Property, plant and equipment
Net cash used in investing activities

| $\mathbf{( 2 , 0 6 7 , 4 0 3 )}$ |  |
| :---: | ---: |
| $\boldsymbol{-}$ |  |
| $\mathbf{( 2 , 0 6 7 , 4 0 3 )}$ | $(3,148,767)$ <br> 150,000 |

C CASH FLOWS FROM FINANCING ACTIVITIES
Long term loans repayments
Short term borrowings- net
Net cash used in financing activities
Net decrease in cash and cash equivalents ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ )
Cash and cash equivalents at the beginning of the period
Cash and cash equivalents at the end of the period

| $\mathbf{( 3 8 , 1 4 1 , 0 6 9 )}$ | $(46,430,217)$ <br> $\mathbf{1 9 7 , 0 1 4 , 2 7 0}$ <br> $61,436,542$ <br> $\mathbf{1 5 8 , 8 7 3 , 2 0 1}$ |
| :---: | :---: |
| $\mathbf{( 8 , 7 2 3 , 5 8 0 )}$ | $15,006,325$ |
| $\mathbf{1 3 , 6 8 8 , 0 6 3}$ | $(4,332,806)$ |
| $9,953,849$ |  |
| $\mathbf{4 , 9 6 4 , 4 8 3}$ | $5,621,043$ |

Cash and cash equivalents
Cash and bank balances

| 4,964,483 | 5,621,043 |
| :---: | :---: |
| 4,964,483 | 5,621,043 |

Theannexed notes formanintegal part of thesecondasedinteimfinanial statements

|  | Share capital | Unappropriated profit | Total |
| :---: | :---: | :---: | :---: |
|  |  | (Rupees) |  |
| Balance as at July 01, 2015 | 266,400,000 | 111,413,143 | 377,813,143 |
| Total comprehensive income for the period | - | $(119,149,663)$ | $(119,149,663)$ |
| Transfer from revaluation surplus of property, plant and equipment on account of incremental depreciation |  |  |  |
|  | - | 8,277,284 | 8,277,284 |
| Balance as at Manch 31, 2016 | 266,400,000 | 540,764 | 266,940,764 |
| Balance as at July 01, 2016 | 266,400,000 | $(33,031,485)$ | 233,368,515 |
| Total comprehensive income/ (loss) for the period | - | $(60,996,942)$ | $(60,996,942)$ |
| Transfer from revaluation surplus of property, plant and equipment on account of incremental depreciation - net of tax | - | 9,188,883 | 9,188,883 |
| Balance as at Manch 31, 2017 | 266,400,000 | $(84,839,544)$ | 181,560,456 |

Theannexed notes formanintegal part of this condasedinterimfinanial information

## CHIEF EXECUTIVE

DIRECTOR
Lahore: April 26, 2017

# GLAMOUR TEXTILE MILLS LIMITED <br> SELECTED NOTESTO THE CONDENSED INTERIM FINANCIAL STATE MENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017 

## 1 STATUS AND ACTIVITIES

The company was incorporated in Pakistan as a public limited company under the Companies Ordinance, 1984 in 1991 and is listed at the Pakistan Stock Exchang Limited. Registered office of the company is situated at $11 \mathrm{~K} . \mathrm{M}$. , Manga -Raiwind Road, District Kasur. The principal business of the company is to manufacture and sale of yarn/ fabric.

## 2 BASIS OF PRE PARATION

### 2.1 Statement of compliance

This condensed interim financial information is un-audited and has been prepared in accordance with the requirements of the International Financial Reporting Standard (IFRS) IAS 34, "Interim Financial Reporting" as applicable in Pakistan. This condensed interim financial information does not include all of the information and disclosures required for annual financial statements, and should be read in conjunction with the financial statements of the company as at and for the year ended 30th June, 2016.

This condensed interim financial information is being submitted to the shareholders as required by the Listing regulations of Karachi, Lahore and Islamabad Stock Exchanges and section 245 of the Companies Ordinance, 1984.

These condensed interim financial statements comprise of condensed interim balance sheet, condensed interim proft and loss account, condensed interim statement of comprehensive income, condensed interim cash flows statement and condensed interim statement of changes in equity together with the notes for the nine months ended March 31, 2016. These condensed interim financial statements also include the condensed profit and loss account for the quarter ended March 31, 2017.

## 3 SIGN IFICANT ACCOUNTING POLICIES

3.1 The accounting policies and methods of computation which have been used in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the preceding year ended 30 June, 2016
3.2 Amendments to certain existing standards and new interpretations on approved accounting standards effective during the period either were not relevant to the company's operations or did not have any impact on the accounting policies of the company.

## 4 ACCOUNTING ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision

Judgments and estimates made by management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended 30 June, 2016.

The company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2016.

| $\begin{gathered} \hline \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2016 \end{gathered}$ |
| :---: | :---: |
| (Rupees) |  |
| 1,036,301,355 | 1,096,195,812 |
| 1,469,112 |  |
| 1,037,770,467 | 1,096,195,812 |
| 1,096,195,812 | 1,079,921,495 |
|  | 85,479,909 |
| 598,291 | 16,515,293 |
| 1,096,794,103 | 1,181,916,697 |
|  | $(139,515)$ |
| $(60,492,748)$ | $(85,581,370)$ |
| 1,036,301,355 | 1,096,195,812 |


| March 31, | June 30, |
| :---: | :---: |
| 2017 | 2016 |

5.2 Additions and disposals during the period

Additions Disposals Additions Disposals

Plant and machinery
(Rupees)

|  | Additions | Disposals | Additions | Disposals |
| :---: | :---: | :---: | :---: | :---: |
| Plant and machinery | - | - | 16,515,293 |  |
| Vehicles | 598,291 | - | - | $(139,515)$ |
|  | 598,291 | - | 16,515,293 | $(139,515)$ |
| 6 SHORT TERM BORROWINGS |  |  | $\begin{gathered} \hline \text { March 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2016 \\ \hline \end{gathered}$ |
|  |  |  | (Rup |  |
| Secured |  |  |  |  |
| From banking companies |  |  | 468,272,111 | 288,757,840 |
| Unsecured |  |  |  |  |
| From directors |  |  | 115,035,000 | 97,535,000 |
| From associated undertaking |  |  | 50,000,000 | 50,000,000 |
|  |  |  | 633,307,111 | 436,292,840 |

## 7 CONTINGENCIES AND COMMITMENTS

## Contingencies

Bills discounted with recourse Rs. 75,839,000 (June 30, 2016 : Rs. 72,266,594).
Bank guarantees issued in the ordinary course of business Rs.20,653,510 (June 30, 2016: Rs. 18,263,510).

The company had filed suit in Honorable Lahore High Court against the recovery of arrears of gas infrastructure development cess (GIDC) on basis of Section 8 (2) of the Gas infrastructure development cess act 2015 (GIDC Act 2015) which categorically grant exemption to such industrial consumers of natural gas. The Honorable Court has granted an interim stay and restraining the Sui Northern G as pipeline (SNGPL) from recovery of arear amount of GIDC. The matter is still pending in Honorable Courts.

## Commitments

Letter of credit for capital expenditures Rs. 14,222,588 (June 30, 2016 : Rs. NIL).
Letter of credit for raw materials/ stores \& spares Rs. 53,198,269 (June 30, 2016 : Rs. 1,445,202).

| Quarter ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, | March 31, |  | March 31, |
| 2017 | 2016 |  | March 31, |  |
|  |  | 2017 | 2016 |  |

8 COST OF SALES
Raw material consumed
Cost of raw material sold
Fuel and power
Stores and spares consumed
Salaries, wages and other benefits
Staff retirement benefits - gratuity
Packing material consumed
Depreciation
Repair and maintenance
Vehicle running expenses
Insurance expenses
Cotton cess
Other expenses

Work in process
Opening
Closing
Cost of goods manufactured
Finished goods
Opening
Closing

| 293,436,648 | 237,727,024 | 1,075,402,435 | 966,077,816 |
| :---: | :---: | :---: | :---: |
| 4,526,183 | 7,320,639 | 20,076,355 | 20,373,151 |
| 62,837,663 | 47,713,978 | 166,090,314 | 191,055,540 |
| 10,195,839 | 9,359,136 | 32,856,760 | 38,124,482 |
| 32,915,667 | 32,945,616 | 109,893,413 | 112,170,338 |
| 2,970,000 | 2,250,000 | 8,910,000 | 7,085,636 |
| 5,399,789 | 5,421,021 | 19,144,152 | 23,818,168 |
| 19,055,208 | 20,227,184 | 57,165,618 | 60,469,582 |
| 707,709 | 826,657 | 1,957,494 | 2,550,433 |
| 320,657 | 362,518 | 1,011,431 | 1,190,707 |
| 1,304,403 | 603,570 | 3,625,009 | 3,033,130 |
| 522,000 | 431,000 | 1,638,850 | 1,961,750 |
| 356,392 | 159,480 | 1,307,562 | 1,191,876 |
| 434,548,158 | 365,347,823 | 1,499,079,393 | 1,429,102,609 |
| $\begin{gathered} \hline \mathbf{1 3 , 1 5 2 , 0 7 5} \\ (14,135,114) \end{gathered}$ | $\begin{array}{r} \hline 10,954,527 \\ (10,998,003) \\ \hline \end{array}$ | $\begin{gathered} \hline 12,556,224 \\ (14,135,114) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 11,316,951 \\ (10,998,003) \\ \hline \end{gathered}$ |
| $(983,039)$ | $(43,476)$ | (1,578,890) | 318,948 |
| 433,565,119 | 365,304,347 | 1,497,500,503 | 1,429,421,557 |
| $\begin{array}{c\|} \hline 24,241,488 \\ (9,010,945) \\ \hline \end{array}$ | $\begin{array}{c\|} \hline 33,548,367 \\ (9,538,942) \\ \hline \end{array}$ | $\begin{array}{c\|} \hline 52,273,394 \\ (9,010,945) \\ \hline \end{array}$ | $\begin{aligned} & \hline 37,045,138 \\ & (9,538,942) \\ & \hline \end{aligned}$ |
| 15,230,543 | 24,009,425 | 43,262,449 | 27,506,196 |
| 448,795,662 | 389,313,772 | 1,540,762,952 | 1,456,927,753 |


| Quarter ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { March 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |
| $(20,177,820)$ | $------(\mathbf{R u}$ $(21,862,556)$ | (60,996,942) | (119,149,663) |
| 26,640,000 | 26,640,000 | 26,640,000 | 26,640,000 |
| (0.76) | (0.82) | (2.29) | (4.47) |

## 9 EARNINGS/ (LOSS) PER SHARE

| Income / (loss) for the period | (20,177,820) | $(21,862,556)$ | $(60,996,942)$ | $(119,149,663)$ |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average number of ordinary shares | 26,640,000 | 26,640,000 | 26,640,000 | 26,640,000 |
| Earnings / (loss) per share - basic | (0.76) | (0.82) | (2.29) | (4.47) |

There is no dilutive effect on basic earnings / (loss) per share of the company.

| March 31,   <br> 2017   <br>   June 30, <br> 2016   |
| :---: | :---: |

## 10 RELATED PARTY TRANSACTIONS

Balance with related parties ( without present value adjustment)

| Long term financing from directors | $\mathbf{1 6 4 , 8 0 2 , 1 0 0}$ | $164,802,100$ |
| :--- | ---: | ---: |
| Long term financing from associated undertaking | $\mathbf{6 5 , 0 0 0 , 0 0 0}$ | $65,000,000$ |
| Short term borrowings from associted undertaking | $\mathbf{5 0 , 0 0 0}, \mathbf{0 0 0}$ | $50,000,000$ |
| Short term borrowings from directors | $\mathbf{1 1 5 , 0 3 5 , 0 0 0}$ | $97,535,000$ |
| Transaction with related parties | $\mathbf{1 7 , 5 0 0 , 0 0 0}$ | $30,000,000$ |

## 11 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements have been authorized for issue on April 26, 2017 by the board of directors of the company.

12 GENERAL
Figures have been rounded off to the nearest rupee.

